

CC x Bio-CO2 Summit

Permanent CO2 storage in Biochar (construction and agriculture)

6.5.2025

Hanna Ojanen, Head of Carbon Markets and Policy



carboculture

Confidential - CC 2025



carboculture

**We are a project developer
with our own proprietary
biochar carbon removal
technology**

- Est. 2016
- 38 Full Time Employees
- 26M€ equity + 6M€ grants raised to date
- Industrial pilot reactor ('R3') in operation near Helsinki, funded by the EU's European Innovation Council (EIC)
- Working on First-of-a-kind and NOAK facilities
- Developing projects across Northern Europe & Benelux

**Drop-in
replacements for
fossil fuels**

Demand for direct replacements for natural gas, peat, coal – compatible with existing infrastructure and asset base

**Energy security,
resilience and balancing
renewables**

Reducing reliance on natural gas, deploying diversified energy sources, balancing intermittency of other renewables

**Material circularity
and high value use of
waste**

Resolve raw material supply by creating models where waste is feedstock for most valuable uses

carboculture

**Permanent Biochar Carbon
Removal with co-benefits**
(CDR / Technological sink)

**Localised, resilient
supply chains**

Post-pandemic trend towards near-shoring, reducing transport emissions & geopolitical risk

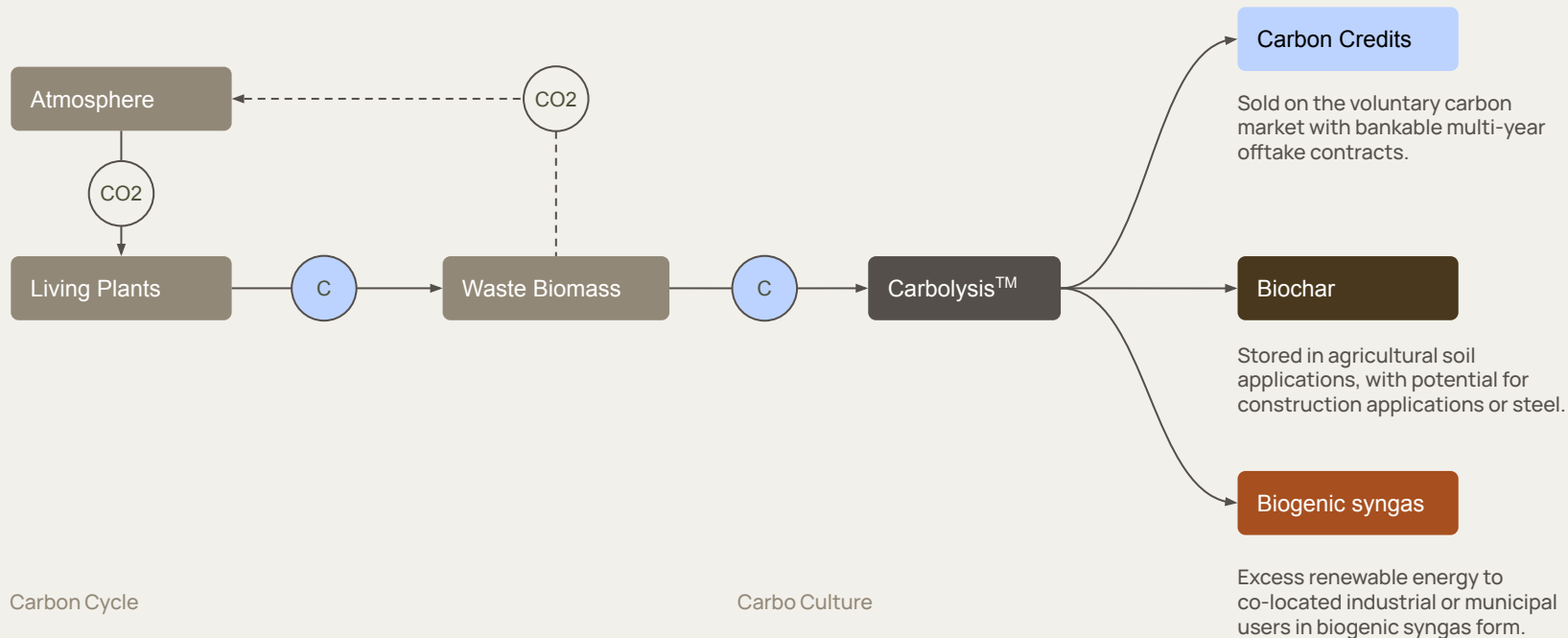
**Rising carbon costs
for producers**

Carbon taxes and regulatory costs drive producers seek low-carbon alternatives

**Regulation driving
phase-out of natural gas**

Natural gas as transitional fuel, with targeted national policies and rising taxes to reduce consumption

Converting waste plant matter into 3 revenue streams



We have proven our technology and product quality at increasing scales



CALIFORNIA

R1 In operation
R&D



R2 In operation
Volume scale up 4x



EUROPE

R3 In operation
Volume scale up 1.5x
Automated system
Industrial standards



C1 2025-2026
Full module FOAK
in development
and contracting

R3: Automated, industrial sized pilot reactor funded by the European Innovation Council (EIC)

Location

Kerava, Finland. Operational since 2023

CDR potential

3,000t p.a.

- One of the largest CDR facilities in Europe today
- Proven variety of feedstocks and pre-processing requirements identified



C1: First-of-a-kind **biochar carbon removal** facility, largest in Europe

Location

The Netherlands. Operational in 2027

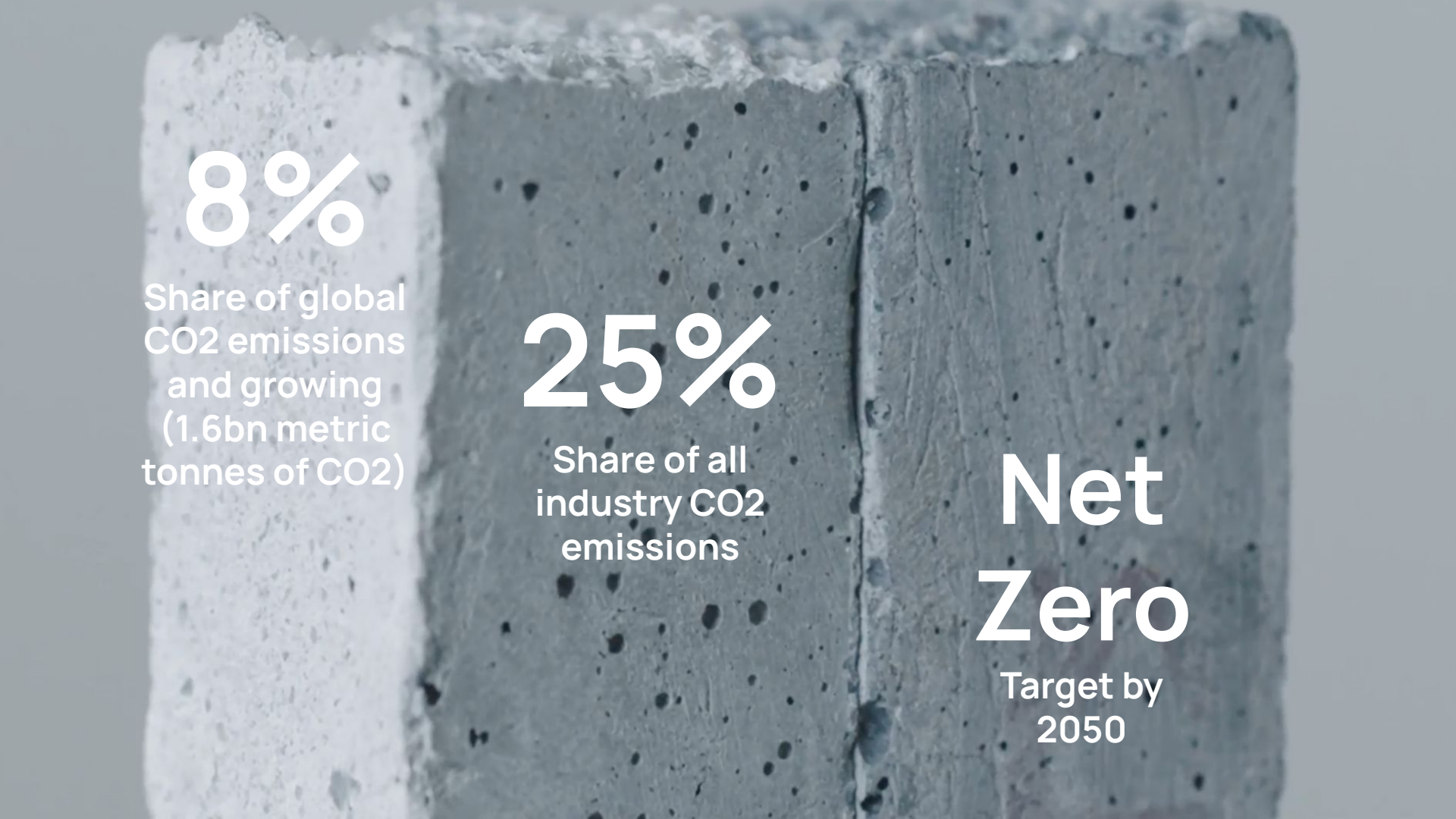
CDR potential

24,000t p.a.

- Co-location project partner: Energy company owned by the NL largest greenhouse co-operative
- Multi-year offtake agreement for BCR biochar for sustainable agriculture ensuring safe and permanent carbon storage



Biochar in construction



8%

Share of global
CO2 emissions
and growing
(1.6bn metric
tonnes of CO2)

25%

Share of all
industry CO2
emissions

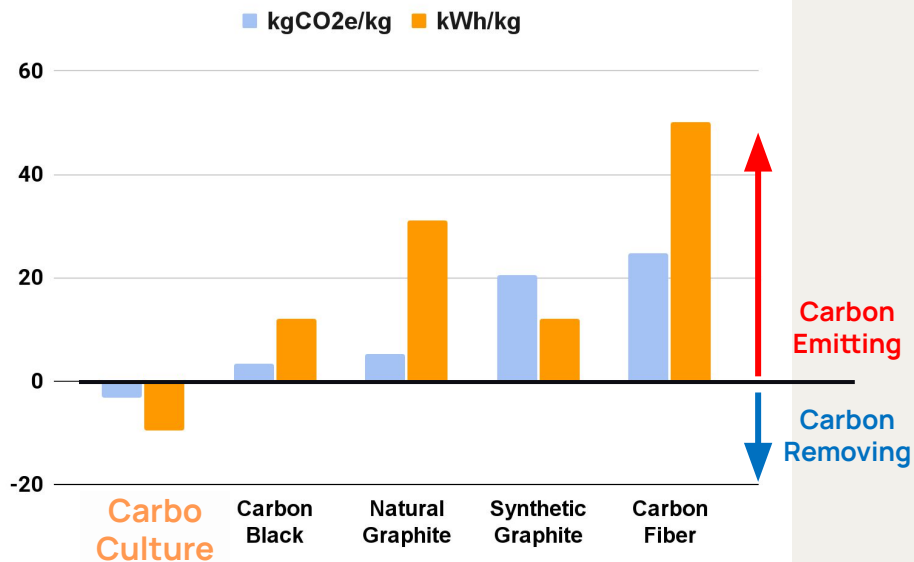
Net Zero

Target by
2050

**Biochar can
replace 10% of
cement without
compromising
mechanical
performance**



Carbon and Energy Intensity of Conductive Carbons



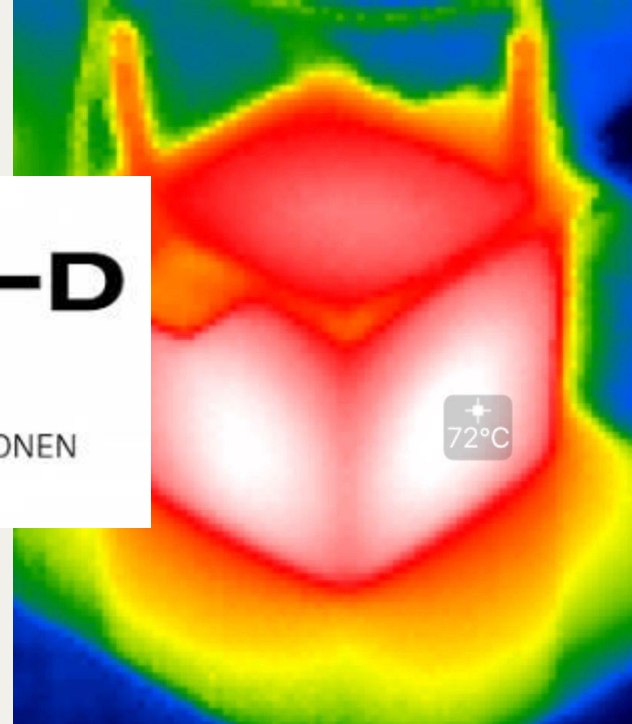
**10% replacement of cement =
1.5% of concrete = 40%
reduction of CO2 in concrete**

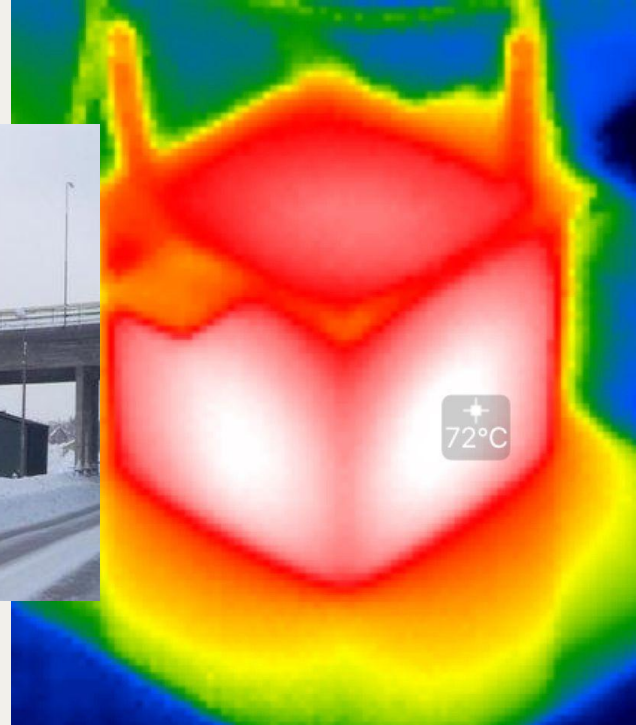
- ✓ €7.5-15B tonnes of biochar into EU concrete
- ✓ €1-2/kg with 20-40% increase in price



SPRIN-D

BUNDESAGENTUR
FÜR SPRUNGINNOVATIONEN





The Nordics alone could remove 150 million tons of CO₂ with permanent biochar storage in concrete. The sky's the limit with global expansion.

500bn kg

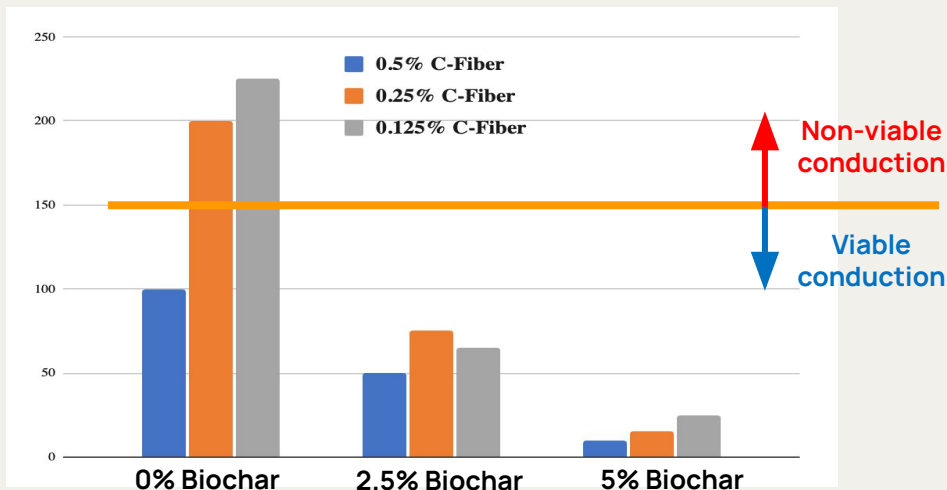
Concrete in EU

50bn kg

Concrete in Nordics

0.5bn kg

Total potential for biochar in Nordics



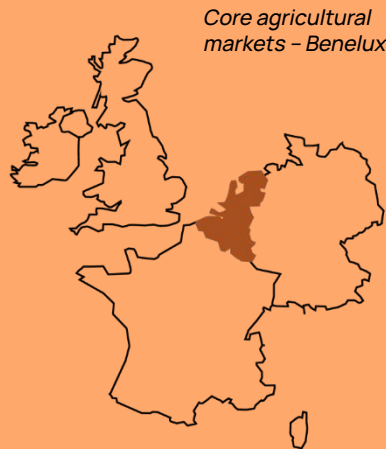
10% replacement of cement =
1.5% of concrete = 40%
reduction of CO₂ in concrete

- ✓ €7.5-15B tonnes of biochar into EU concrete
- ✓ €1-2/kg with 20-40% increase in price
- ✓ More biochar means more conductivity
- ✓ Carbon fiber €25/kg / 28 kgCO₂/kgC
- ✓ Biochar €1/kg / -3 kgCO₂/kgC

Biochar in greenhouses

High-tech agriculture must replace high-quality but carbon-intense product components and processes

- Growers want **high-quality growing media, year-round heat and CO₂**, to improve yield and enhance soils – high-tech agriculture is a **strategic food security target** for the EU
- **However, costs associated with CO₂ emissions** in agriculture are likely to rise – from carbon-intense products (peat) and processes (heat and CO₂ for greenhouses)
- Industry bodies have already committed to **halving the use of peat** (12Mt CO₂e emissions p.a. in Europe) – companies need to find replacements
- Growers also face challenges with **replacing natural gas and CO₂** for greenhouses – especially in constrained grids



2nd

The Netherlands is the 2nd largest agricultural exporter globally

50%+

Proportion of land use for agriculture in the Netherlands – 2.2m hectares

8m+ cubic metres

Professional growing media market size in the Netherlands

250k+ tonnes

Potential biochar demand from growing media companies in Benelux alone

We are now working on our first-of-a-kind commercial facilities

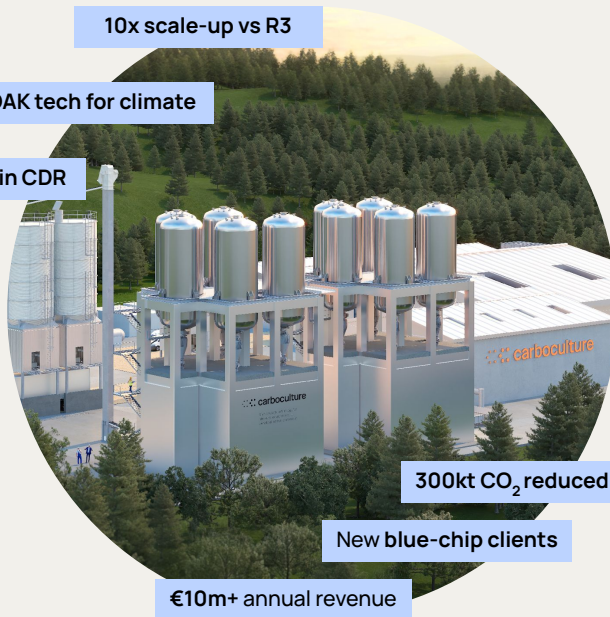


R1

R2

R3

Where we've come from
Demonstrate R&D



10x scale-up vs R3

FOAK tech for climate

Leaders in CDR

300kt CO₂ reduced or removed

New blue-chip clients

€10m+ annual revenue

Where we are
First commercial factories

Future agri sites
8m m³ demand from growing media in Benelux alone

Expansion into steel
1m tonnes biochar by 2030 in the EU alone for one type of steel plant

Compliance carbon markets
Expanding coverage of carbon removal to EU ETS

€100m+ annual revenue

5-10 sites by 2030

€2bn pipeline lifetime revenue

Where we're going
Unlocking markets

Permanent European Biochar Carbon Removal

hanna@carboculture.com

+358 50 341 7043

carboculture.com

Follow us on LinkedIn



Hanna Ojanen
Head of Carbon Markets and
Policy

carboculture